

## **Generic Process for Economic Comparison of Clinical Methods**

## Select alternative methods to compare Procedures, diagnostics, therapies Relevant sites of care Choose a target perspective Practitioner, institution, payer, or society Dependent upon goal(s) Identify monetary elements Relevant expense and revenue categories Limited to economic factors Characterize monetary differences • Fully define each element Highlight differences between methods Quantify monetary differences Estimate comparative economics between methods Published data, primary research, clinical trials Organize and report findings

Focus on influential differences Clear, compelling presentation